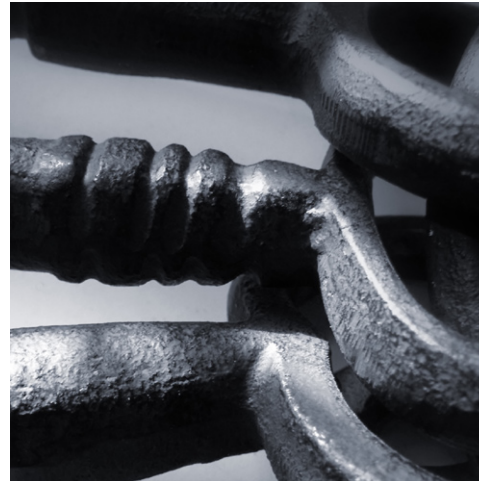


SUPPLY CHAIN & DISTRIBUTION **INVENTORY**



Greentree® Inventory

Back in the 90's customers often got the standard "you want it when!" response to an urgent request for a product and were basically told "oh well we might have it in a couple of days, can you wait?" Nowadays customers want what they want 'yesterday' or they'll go elsewhere. Meeting the challenge of rising customer expectations in terms of price competitiveness and availability is why some businesses stand above the rest.

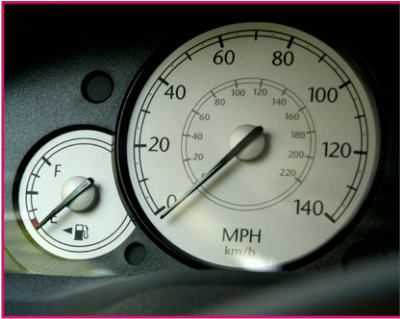
Greentree's Inventory Management module will help you achieve and maintain a competitive edge by enabling you to accurately forecast inventory requirements – no crystal-ball gazing just sound business decision making. Being able to make pin-point accurate decisions at the right time about what the optimal levels of inventory are translates into reduced management costs and capital investment. You'll never lose a sale due to items being out-of-stock and manager's can schedule inventory counts whenever and from wherever they want all from within a fully integrated and completely connected 'living' environment. The finance people will be delighted by the reduction in management costs whilst your sales people are empowered to satisfy customer demand and raise the customer service level bar.

Key Benefits

- Flexible Maintenance Options
- Unlimited Pricing Options
- Multi-Locations
- Multiple Pricing Books
- User-Defined Trees
- Streamlined Stocktaking
- Flexible Inventory Adjustments
- Manage Non-Saleable Items
- User-Defined Text
- Multiple Costing Methods
- Managing Suppliers



"Very, very responsive!"



Using Greentree to optimise your Inventory Management process

High visibility in real-time = proactive management
Managers often complain that historical reports that tell them about issues they can't change and can only ever respond to reactively are of little value. So the value of being able to proactively manage and make instant adjustments which are immediately updated across multiple integrated and interrelated Greentree modules via a single data entry point is huge. The Inventory module integrates with all other relevant Greentree modules (see below) so each is simultaneously updated in real time without error. Managers get a clear, accurate and present view of exactly what's going on right across the manufacturing, warehousing, sales and distribution process.

Get up and running rapidly – import directly from Excel

Worried about business continuity and down-time whilst data is transferred across to a new system? Don't

be. Greentree requires minimal data establishment and you can import all your data from Excel or convert your files stored in legacy systems into ASCII files and export to Excel.

Accurate and timely Inventory counts

Greentree enables the Warehouse Manager to proactively manage inventory throughout the year using a pre-defined monitoring process. Inventory counts can take place periodically or on a regular cyclic counting basis. Management can determine a pre-approved tolerance level for variations between the actual item count and what is recorded in the system. This saves heaps of time and ensures that only significant variations are dealt with allowing the distribution centre to continue running smoothly without major disruption.

Exchange data via the web

If you have distribution centres in local and overseas locations you can remotely transfer inventory transactions and balance sheet information between head office and multiple branch offices. The whole process is automated and under your control so it's accurate, reliable and error-free.



Related Modules



- Advanced Pricing
- Dimension Tracking
- Transaction Analysis
- Quality Control
- Forecasting
- MRP

This process utilises industry standard data exchange technology known as Web Services. This is pretty smart technology and Greentree has leveraged it in an innovative way to extend your inventory management and distribution capabilities beyond the boundaries of your local branch or warehouse.

For many businesses, it's not unusual to have manufacturing and/or distribution operations in another country such as China or Thailand so the value of being able to remotely manage distribution is immense.

Automated track 'n trace of serial or lot numbered, 'use-by' dated, superseded or obsolete items

Every business will have items that have 'use-by' dates or that may be part of a batch or kitset, have been superseded or no longer produced by the manufacturer i.e. obsolete. Managing and tracking the changes associated with these types of items is usually a nightmare since it's often a manual process and therefore predisposed to human error. If you end the month with too many expired, obsolete/superseded items which can't be sold and you're thinking "there must be a better way", there is.

In the case of a serial or lot numbered item you can record the number and capture a 'use-by' date so items can be highlighted and sold before the expiry date.

In the case of a superseded item Greentree's Supercession feature enables you to create a link between the old and new item with the option of inheriting the balances and open orders associated with the superseded item. Obsolete items can be restricted from further purchase or sale.

Maintain optimal inventory levels through informed decision making

Proactively identify groups of inventory items with specific criteria using a powerful search engine then analyse these at a summary or transaction level using data tree



"Very, very flexible!"



structures. Regular analysis and decision making about inventory groups ensures that only the most optimum levels of inventory are maintained at all times.

Simple and pin-point accurate Forecasting

Every step of the inventory management process ensures the most accurate information flows into the next step so Forecasting is based upon the best available information. Managers have at their fingertips the information required to make credible decisions and accurately plan the materials and resources required to meet the most rigorous customer demands at the most competitive and profitable price.



CLIENT SPOTLIGHT: Numico Research Australia

Numico Research Australia is a research and development company of commercial products in the pharmaceutical and consumer health product categories. Based in Adelaide, Numico Research Australia is a fully owned subsidiary of the giant Dutch Royal Numico group, which operates in around 100 countries and employs around 28,500 people worldwide.

For more information visit:
www.numico-research.com.au

“Very, very integrated!”



Integration with other Greentree Modules

Greentree's modular system builds upon and integrates with all other modules to ensure that every drop of business intelligence is extracted from every transaction right across the business – nothing goes to waste. This translates into aggregated business value and you need only purchase the modules that best fit your business.

Inventory Management is the 'hub' of any sales, manufacturing and distribution organisation so the transactions these core business activities raise must flow into other key business systems for recording, analysis, reporting & interpretation and strategic planning & decision making.

Inventory integrates in real-time with almost every other Greentree module:

- Sales Orders
- Point of Sale
- Data eXchange
- Purchase Orders & Import Costing
- Requisitions
- Manufacturing
- Job Cost
- Foreign Currency
- Accounts Receivable
- Accounts Payable
- General Ledger
- Analytics
- Webstore
- Data update from Microsoft Excel

Key features

- **Flexible Maintenance Options** – Define and design item coding structures any way you want.
- **Unlimited Pricing Options** – Pick any price in any currency, add your margin, factor in quantity breaks, deduct a discount and calculate it all on-the-fly in real-time.
- **Multi-Locations** – Pick from & transfer items between multiple locations and restrict the movement of damaged or faulty goods.
- **Volume/Unit Conversions** – Use this feature to convert purchasing or selling units of measure back to the actual inventory holding unit.
- **Kitsets** – Create a 'parent' item made up of multiple parts and adjust inventory levels automatically. Then manage the parent item at the summary or transactional level.
- **Serial/Lot Tracking** – Manage items with a serial or lot number and allocate and track perishable goods.
- **Dimension Tracking** – Once you've created a parent item use this feature to maintain and track multiple balances at a specific dimensional level beneath the parent, such as colour, size or length.
- **MRP Forecasting** - Materials Requirement Planning uses statistical formulae to extrapolate sales data and provide a forecast based on multiple variables such as upcoming promotions or seasonal downturns.
- **Supercessions** – Enables new models to be linked to the obsolete or replaced item and inherit its balances and open orders.
- **Obsolete or Damaged Goods** – Ensures that obsolete or damaged items are not sold or re-ordered.



“Very, very familiar!”



“Very, very integrated!”

Greentree is modular, with all business functions totally **integrated**. This provides you with a wide variety of modules and sub-modules that afford options rarely found in other packages. You purchase the pieces that you need, effectively matching the system to fit your business. Choose from: Financials, Job Costing, Supply Chain & Distribution, Manufacturing, Human Resources, Customer Relationship Management (CRM), Service & Asset Management, Business Intelligence, Retail, Workflow-Business Process Management and eBusiness.

Greentree is a solution, readily adapting across a broad range of industries and business types. Businesses are provided with a **powerful**, extremely cost-effective system that has consistently proven itself capable of managing change and growing business potential.

With simple, smart thinking at your fingertips, Greentree provides the ultimate seamless business-building environment. Exploit it's accuracy in business metrics, challenge it's capability to deliver empowering information. Rely on the one highly **responsive** solution to efficiently streamline your internal processes resulting in increased manageability and productivity across all areas of your enterprise.

What's the difference to any other software solution? Greentree is the most responsive business software product available, providing a source of competitive advantage to help you drive your business to the next level!

